

# THE PROSPECTOR

A Quarterly Publication of the Business Development Board of Palm Beach County

Spring 2006



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Development  
Board**  
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WE HAVE THE SOLUTION.

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# A LETTER TO OUR MEMBERS

**Kelly Smallridge**

President of the Business Development Board



The Business Development Board's chief mission is to attract and retain business

investment and high quality jobs in Palm Beach County through corporate relocations, expansions and international trade. To fulfill that mission, the BDB aggressively markets the county and its opportunities at a variety of venues not just in the United States, but also abroad.

In April the BDB led a delegation of ambassadors from Palm Beach County to BIO 2006, the world's largest biotechnology gathering. During the multi-day event, the BDB met with leading biotechnology executives, venture capitalists, journalists, policy makers and scientists to promote Palm Beach County and the state's unique and cutting-edge biotechnology business climate. BIO 2006 was an important opportunity to meet with the world's brightest life scientists and researchers, as well as visionary entrepreneurs and investors, which is very much in line with the BDB's efforts to promote Palm Beach County's life sciences cluster.

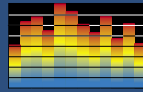
June 6-8 the BDB will be a part of the Florida delegation to the Medical Design and Manufacturing Exposition and Conference (MD&M) in New York City. In 2004, \$98 billion worth of medical products were designed and

manufactured in the United States. Over the past decade, medical device manufacturers averaged 23 percent annual growth at profit levels which are the envy of every other manufacturing sector. With medical device companies such as Disc Motion Technologies, The Anspach Companies, and 3i, Palm Beach County is home to a growing and prosperous medical device community.

In July the BDB will travel to the United Kingdom with Enterprise Florida and Governor Jeb Bush to market the county's life science and aerospace/aviation industries. During July 15-21, a representative from the BDB will travel to the Farnborough International Air Show to promote the county to the aerospace/aviation industry. While in the U.K., the BDB's representative also will tour the University of Oxford and meet with life science companies.

The Business Development Board is committed to providing diverse economic development opportunities for our members. By presenting information about Palm Beach County at domestic and international venues, the BDB cultivates leads and works with prospects that ultimately will contribute to the county's economy - and benefit our member's bottom line.

A handwritten signature in black ink that reads "Kelly Smallridge".



Dear BDB Member,

October 1, 2005 through March 31, 2006 was a very productive time for the Business Development Board. During that time -- the first half of our fiscal year -- we accomplished the following:

- Facilitated 12 relocation, expansion and retention projects that added/retained 951 high-quality, high-paying jobs to Palm Beach County's economy.
- Developed a solid pipeline of prospects considering Palm Beach County. These projects could create an additional 550 jobs when announced and closed. Thirty percent of these companies come from the life science industry.
- Assisted a variety of businesses through county and state incentive application processes to offset expenses associated with relocating or expanding. Our projects were successfully approved for \$2 million.
- Served as the lead agency in Palm Beach County to organize and facilitate the state's emergency bridge loan program to small companies who experienced physical damage from Hurricane Wilma. Through the leadership of several local banks, 94 companies received a total of \$2.1 million.
- Hosted an average of five member events per month including cluster meetings, orientations, upper level breakfast meetings, Coffee Talk with the President and business seminars to provide increased opportunities for members to network and grow their businesses.
- Created a new Business Resource Task Force that meets every eight weeks to develop programs that will increase business opportunities for BDB members.
- Created a new Bioscience Incentive Task Force led by Frank Compiani of RSM McGladrey. This committee conducted a full review of bioscience incentives offered throughout the country.
- Ongoing involvement in a variety of special issue task forces and initiatives including the Housing Leadership Council, Glades Economic Alliance, Palm Beach County Economic Summit, QE3 and a variety of South Florida regional economic development initiatives.
- Increased communications with the Palm Beach County Board of County Commissioners. Each commissioner now has a business designee on the BDB Board in addition to the Chairman, Commissioner Tony Masilotti.
- Assisted two Palm Beach County companies in accessing the Space Alliance Technology Outreach Program which provides 40 hours of free engineering assistance for product development.
- Produced and placed print ads in national media outlets and created new print and video material for use at BIO 2006.

**Kelly Smallridge**  
President of the Business Development Board

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Palm Beach County Board of County Commissioners

### Board of Advisors

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Corporate Express, A Buhrmann Company  
Cutaia Mortgage Group  
Edwards & Angell, LLP  
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Implant Innovations, Inc.  
Nova Southeastern University  
Palm Beach Aggregates, Inc.  
Plastridge Insurance Agency  
Pratt & Whitney  
REG Architects  
Regions Financial  
RSM McGladrey, Inc.  
Sun-Sentinel  
Sunset Moving & Storage  
SunTrust Bank  
Toll Bros., Inc.  
Wachovia Bank, N.A.  
Ward, Damon & Posner, P.A.  
WCI Communities, Inc.  
Workforce Alliance, Inc.

### Corporate Members

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All-Ways Advertising Company  
Applefield Waxman, Inc.  
Aquila Property Company, Inc.  
Baron Sign Manufacturing  
Coldwell Banker Residential Real Estate, Inc.  
Commerce Bank  
Express Personnel Services  
Florida Public Utilities Company  
Florida Trend Magazine  
Hardrives, Inc.  
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Horizon Bay Senior Communities  
JFK Medical Center  
Junior Achievement of the Palm Beaches, Inc.  
Kailan International Consultants, Inc.  
Lockheed Martin Corporation  
LRP Publications  
Palm Beach Gardens Marriott  
The Palm Beach Post  
Rutherford Mulhall, P.A.  
Summit Global Partners of Florida, Inc.  
Templeton & Company  
ValueRich, Inc.

The Business Development Board is a private, not-for-profit corporation founded in 1982 as Palm Beach County's public/private economic development organization. We work to attract and retain business investment through corporate relocations, expansions and international trade; and provide marketing support and business networking services through a paid membership organization that partially funds our economic development services. Since 1993, more than 225 company relocations and expansions assisted by the Business Development Board resulted in the creation of over 22,000 jobs and added in excess of \$4 billion to the Palm Beach County economy. The BDB is the "Official Public/Private Economic Development Organization of Palm Beach County" and an Enterprise Florida partner.

## Presidents Members

A-1 Moving and Storage  
Acordia-West Palm Beach  
Adelphia Cable Communications  
AFLAC  
ALDA & Associates International, Inc.  
Alzheimer's Association, Southeast Florida Chapter  
Ameribank  
Anixter  
Applefield Waxman, Inc.  
Astorino (L.D. Astorino Architects, Inc.)  
Ballet Florida  
BankAtlantic  
Barbar Real Estate Company  
Barclay's International Realty, Inc.  
Bateman, Gordon & Sands, Inc.  
Blue Chip Mortgage Wholesale  
Boca Raton Habilitation Center  
Boca Raton Resort and Club  
The City of Boynton Beach  
Broad and Cassel  
Calvin Giodano & Assoc., Inc.  
CareersUSA  
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Catalfumo Construction and Development, Inc.  
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Centex Construction  
The Children's Place at Home Safe Foundation  
Colonial Bank  
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Dale Carnegie Training  
Esperante Management Company LLC  
Exit Realty The Destinations Group  
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Fidelity Federal Bank and Trust  
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Florida Corporate Funding  
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HSBC Mortgage Corporation  
IronStone Bank  
Joseph White Marketing Associates  
Jupiter Medical Center  
Keyes Company/Realtors/Relocation  
Libow & Shaheen  
Logo Express, Inc.  
MaasMedia, Inc.  
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The Melby Group, Inc.  
Mellon United National Bank  
MISource  
Morgan Stanley  
National City Bank-Private Client Group  
New England Tech and Florida Culinary Institute  
Oasis Outsourcing  
Ocean Properties, Ltd. Hotels & Resorts  
Palm Beach Community College  
Partners, LLC  
PGA of America  
Port of Palm Beach  
PricewaterhouseCoopers, LLP  
Procacci Development Corporation  
Prudential Florida WCI Realty  
Rachlin Cohen & Holtz, LLP  
Regent Bank  
Reichel Realty & Investments, Inc.  
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Seacoast National Bank  
Shutts & Bowen, LLP  
Squire, Sanders & Demsey, LLP  
Stress Free Corporate Housing  
The Wackenhut Corporation  
Walgreens Distribution  
The Weitz Company, LLC  
West Palm Beach Marriott  
West Palm Beach/CRA, WPB City Center/Downtown District  
West Palm Beach/NW. Pleasant City District

SPRING 2006

# THE PROSPECTOR

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## PROCACCI BREAKS GROUND WITH CLASS “A” OFFICE SPACE

### HURRICANE RESISTANT TO 185 MILES PER HOUR

Not only is South Florida an ideal climate with its sunshine and warm weather, but the Palm Beach County office market has continued to tighten over the past 24 months, as vacancy rates in downtown are reportedly reaching single digits. The West Palm Beach office submarket has not seen significant new construction in nearly five years, helping to propel its already low vacancy rates even further. As a result, West Palm Beach has become a thriving corporate environment ready to welcome the onset of new construction.



Procacci Development Corporation is pleased to announce the first wave of new construction in West Palm Beach with the groundbreaking of Emerald View at Vista Center located just west of Florida’s Turnpike on Okeechobee Boulevard. Emerald View at Vista Center will offer 180,000 square feet of class “A” hurricane-resistant office space.

Innovative in design, each of these buildings will be constructed as hurricane resistant, able to withstand winds up to 185 miles per hour (a category five hurricane). Each building will place its HVAC equipment and 20,000-gallon diesel-engine generator in its own hurricane-resistant structure. The generator will provide power for up to 14 days in the event of a power loss, enabling companies to continue vital operations without suffering a major time deficit.

As forecasts point to increased intensity of hurricanes this season and over the next few decades, can you or your clients afford business downtime?

Phase I of the Emerald View at Vista Center project is well underway with the foundation, elevator shafts and stair towers in place as of last month. The tilting of the walls was completed as of April 1. The two 70,000-square-foot buildings are being constructed simultaneously and will feature four stories each with 17,500-square-foot floor plates and suites available from 1,000 square feet. Phase II will offer a 40,000-square-foot building with three stories of approximately 13,000-square-foot floor plates on a parcel located across Vista Parkway and adjacent to the new Palm Beach County Government Building, Planning and Zoning Department facility.

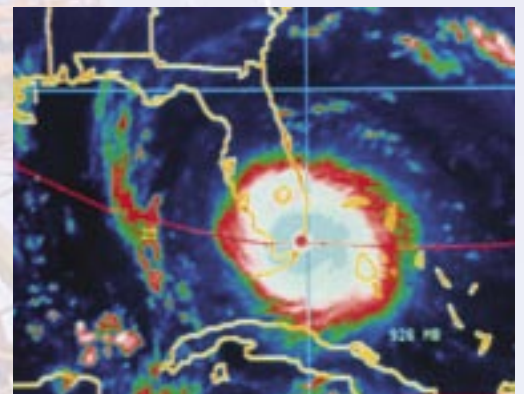
Emerald View at Vista Center will have vast free surface parking at the rate of 4.4 per 1,000 square feet, affording employees and clients freedom from downtown garages with expensive and limited parking options. Not only will parking provide a significant savings to individuals and businesses alike, but the location of Emerald View at Vista Center will provide more convenient accessibility to the office given its close proximity to downtown and the major thoroughfares of the county.

The 2005 hurricane season set a record with 26 named storms causing significant damage. While Katrina and Rita were especially unkind to the Gulf States, Wilma wreaked the most havoc on South Florida. On Oct. 24, 2005, Hurricane Wilma knocked out power for weeks, damaged thousands of homes and businesses, and left commercial and residential buildings with punched windows, shredded roofs and extensive damage in general. As most traffic signals were lost and power lines downed, businesses were forced to close their doors for weeks. Small firms and large corporations were affected, with some businesses able to reopen their doors only to announce layoffs later to make up

for lost earnings. Other large corporations combined work forces with satellite offices in the area to reduce losses. Yet a number of businesses were never able to reopen their doors for business due to the widespread power outages and damage sustained from this devastating storm. The common thread among businesses of all sizes: Downtime is a lethal ingredient to a successful business.

The official start of the 2006 hurricane season is June 1. This season's forecast calls for 17 named tropical storms, nine hurricanes and five major hurricanes with winds exceeding 110 miles per hour. There is an 81 percent chance that at least one major hurricane will hit the U.S. coast this season.

As forecasts point to increased intensity of hurricanes this season and over the next few decades, can you or your clients afford business downtime? Can your company afford not to consider the security of a hurricane-resistant, Procacci-built office building? Consider the benefits of Emerald View at Vista Center. To learn more about this exciting leasing opportunity, please contact the Procacci Corp. at (561) 416-1400, ext. 150. The leasing team is available to answer any questions you may have and provide you with a formal presentation and tour of the Emerald View at Vista Center office project.



## SUN-SENTINEL GROWS WITH PALM BEACH COUNTY

With the South Florida Sun-Sentinel's longstanding presence in southern Palm Beach County, readers and local businesses had long been calling for the newspaper to expand its coverage throughout the county. So it seemed only natural for the Sun-Sentinel to begin growing its geographic footprint farther north in April 2004.



Kathy Trumbull, senior vice president/Palm Beach County, *Sun-Sentinel*

“Over the years, we had heard from many in the community that we should grow our Palm Beach County edition,” said *Sun-Sentinel* Vice President/Palm Beach County and Business Development Board member Kathy Trumbull. “With county growth and other changing market dynamics, conditions were right for us to do it.”

In the two years since it began its Palm Beach County expansion, the *Sun-Sentinel* has added staff and upgraded its facilities to serve the county's information needs better with its brand of helpful, local information. The *Sun-Sentinel* also recently launched a Palm Beach County-specific classified advertising section to serve readers.

The efforts are paying off. According to the latest newspaper industry readership report, more and more residents of Palm Beach County are reading the *Sun-Sentinel*. “We're excited about the readership growth we're experiencing and the recognition we're gaining for our coverage, especially our ‘watchdog’ journalism,” Trumbull said, citing the paper's ongoing coverage of fraud and mismanagement at the Federal Emergency Management Agency (FEMA) as an example.



“The response to our Palm Beach County expansion efforts has been very positive,” Trumbull said. “We look forward to continuing to improve our service to readers, advertisers and the community and to growing along with the county.”



In addition to the daily newspaper, Sun-Sentinel Company serves Palm Beach County’s information needs through its sun-sentinel.com and entertainment-oriented southflorida.com web sites, and its radio and TV partnerships, including those with WPTV Newschannel 5 and WXEL radio.

Sun-Sentinel Company also serves the information needs of Palm Beach County’s growing Hispanic community with its weekly *el Sentinel* Spanish language newspaper, which debuted in Palm Beach County in 2004. Other publications produced by Sun-Sentinel Company include the *Jewish Journal* and *South Florida Parenting*.

In addition to serving Palm Beach County’s information needs, Sun-Sentinel Company is also committed to serving the community. The Sun-Sentinel Children’s Fund, a fund of the McCormick Tribune Foundation, provides grants to local non-profit organizations helping low-income children and families. The fund raises money through an annual campaign, with the McCormick Tribune Foundation matching every donation by 50 percent. In 2005, Sun-Sentinel Company gave \$4.3 million back to the community through this fund.

To promote multiculturalism, Sun-Sentinel Company helped create the Palm Beach County Diversity Venture Fund, along with the United Way of Palm Beach County, Children’s Services Council of Palm Beach County, JM Family Enterprises, Palm Healthcare Foundation and Quantum Foundation.

Sun-Sentinel Company also has taken a leadership role in Palm Beach County schools with its “Character Counts!” program that recognizes students who demonstrate positive character traits, including fairness, respect and responsibility.

A member of the Business Development Board since 1989, Sun-Sentinel Company joined the Board of Advisors in 2005. In addition, the company was the presenting sponsor at the board’s Annual Gala in 2005.

“The response to our Palm Beach County expansion efforts has been very positive,” Trumbull said. “We look forward to continuing to improve our service to readers, advertisers and the community and to growing along with the county.”



## A UNIQUE AND INNOVATIVE BUSINESS CONTRIBUTING TO THE ECONOMIC AND SOCIAL NEEDS OF SOUTH FLORIDA

When the Boca Raton Habilitation Center opened its doors nearly 30 years ago, one of its primary missions was to become a state-of-the-art provider of services to adults with special needs and a six sigma supplier of products and services to the business community. Located on 10 acres in Boca Raton, the center fulfilled that vital mission and continues to grow in response to the ever-increasing need for specialized habilitation services, as well as to the demand for superior quality products. As a provider of services to adults with special needs, the Boca Raton Habilitation Center not only enables men and women with disabilities to reach their maximum potentials, but also contributes to the economic well being of the community.





The center's growth stems from the diversity of services it offers the business community, including mechanical and electrical assembly of high-tech products and packaging for a variety of industries, such as those related to construction, biotech, advertising and public relations.

The center completely transitioned its manufacturing, packaging and fulfillment services in 1991 to add departments such as Purchasing and Inventory Management, Production Planning and Engineering Testing and Quality Control.

The center's dedication to being on the cutting edge was recognized in 2000, when the company was awarded the distinction of being named the South Florida Manufacturers Association "Small Business of the Year." This honor did not come easy, as 20 other South Florida businesses were competing for the same prestigious award. As time went on, the center also was recognized for outstanding achievements in the high-tech field by the Florida Council of the American Electronics Association (AEA).

The growth and success of the Boca Raton Habilitation Center stems from the diversity of services it offers the business community. These include mechanical and electrical assembly of high-tech products and packaging for a variety of industries, such as those related to construction, biotech, advertising and public relations. As the center pursues the growing business of fulfillment, it's able to use its expertise in the international marketplace providing clearances, efficient processing of internet-based orders and immediate turnaround of customer products. Fully automated barcode capability also is available.

The center boasts about being a preferred supplier for Motorola and Tyco, and is proud of the relationships it has with other prestigious companies, such as HyperLink Technologies, Bio-Lok

International, Dometic Corp., Blue Ocean Press, SMD Research, Salix and TVR Communications.

The center's other unique and innovative enterprise is its plant nursery, which is one of the largest bedding plant nurseries in South Florida. The plant nursery produces in excess of a million annuals and perennials each year for more than 300 wholesale customers, including municipalities, golf courses and country clubs, hotels and residential developments, landscapers, property management companies and retail nurseries. As with the center's manufacturing services, the plant nursery is committed to total customer satisfaction and to providing the highest quality products at competitive prices.

A good corporate citizen, the center has dedicated its resources to education and workforce development through participation in statewide and local programs. This is especially true with respect to the center's ongoing support of, and involvement with, the biotech industry in Palm Beach County and throughout Florida.

As the center approaches its 30th anniversary, it's looking forward to a bright future filled with exciting potential and tremendous promise. The hope is that area businesses will support the center's vision by utilizing its services and purchasing its products.

For further information about the Boca Raton Habilitation Center and its services, please contact Linda Cooke at (561) 483-4200.



# STAFFING SOLUTIONS FOR THE BIOSCIENCE INDUSTRY

MISource Medical & Science prides itself on its relationship-oriented business model. By placing relationships first, they have been able to forge a lasting rapport with their consultants and hiring managers.



MISource Medical & Science, headquartered in Tampa, Fla., offers the medical and bioscience industries what others cannot – a completely flexible staffing solution. With expertise in the placement of contract, contract-right-to-hire, permanent placement and executive search, MISource Medical & Science offers ready access to the talents that drive today's medical and scientific fields. In order to meet the demands of these challenging fields, MISource Medical & Science has assembled only the most professional teams to locate top quality consultants and serve the staffing needs of these industries.

MISource Medical & Science prides itself on its relationship-oriented business model. By placing relationships first, they have been able to forge a lasting rapport with their consultants and hiring managers. The company's goal is to not only understand the positions they are working on for a client but to understand the company as a whole. They examine the working environment, goals and vision of each organization to help them find the best possible consultants. MISource Medical & Science recognizes the rapid pace and response time necessary to succeed in the medical and science fields. Their relentless pursuit of customers' goals requires every MISource Medical & Science team member to have a healthy willingness to outwork and outperform the competition. They strive to build a long-term working relationship with all of their clients.

Some of the company's main skill sets include nursing; allied health; medical technology; cytology; histology; pharmacists; clinical pharmacists; business development;

chemists; biostatisticians; clinical research associates; regulatory affairs; pharmacokinetics; quality control; quality assurance and research and development scientists; and compliance and production manufacturing professionals.

MISource Medical & Science was founded in February 2002 – a spin-off of sister company MISource Inc., which was founded in February 1999. MISource Inc. specializes in staffing for the IT, engineering, accounting and telecommunications industries. The specialized but flexible business model has enabled the company to experience tremendous growth year after year.

“Over the next few years, we see our presence in Palm Beach County continuing to grow,” said Britt Massing, president of MISource Medical & Science. “We are excited to be working with the Business Development Board and the biotech cluster. Scripps is a fantastic ‘anchor’ tenant. The plans for the cluster that we have seen are amazing and some of the top companies in the world are going to want to call the cluster home. The Business Development Board will continue to play a big role in attracting companies to the park. We want to be a part of the growth by helping each company hit their hiring goals,” Massing adds. “Our company motto is ‘Partnering to Make a Difference!’ We take great pride in that statement because all of the companies we partner with are working to help make other peoples lives better.”

For more information about MISource Medical & Science, call the corporate office at (877) 543-9540.

# BDB bulletin board

## 3<sup>RD</sup> QUARTERLY UPPER LEVEL BREAKFAST

Complimentary event for Board of Advisors,  
Corporate and Presidents members

**May 18 – 8:00 a.m.** at the **Governors Club  
of the Palm Beaches, West Palm Beach, FL**

Showcased by Gary Klein, Wachovia N.A.

To RSVP, please contact Emily Elrod at [eelrod@bdb.org](mailto:eelrod@bdb.org)



Kathy Trumbull, Sun-Sentinel; Kelly Smallridge, BDB; Lois Frankel, mayor, West Palm Beach; and Charlie Rutherford, chairman of the BDB board of directors at the Second Quarter Upper Level Breakfast on February 16 at the Governors Club of the Palm Beaches.

## COMMERCIAL FINANCE EXPO

**May 23 – 8:00 a.m. – Noon** at **Northwood University's  
Turner Education Center, West Palm Beach, FL**

BDB Members will serve as exhibitors & presenters showcasing their respective specialties in the world of commercial finance. Free to the public. For exhibitor opportunities, please contact Elizabeth Rose at [erose@bdb.org](mailto:erose@bdb.org).



Barbara Fossett, Express Personnel Services; Peter DeJoseph, Blue Chip Mortgage Wholesale; Lee Fossett, Express Personnel Services; and Michael Lombardo, Sunset Moving & Storage at the Second Quarter Upper Level Breakfast on February 16 at the Governors Club of the Palm Beaches.

## DAYJET EXPANSION BREAKFAST

**May 25 – 8:30 a.m.**

at the **Boca Raton Marriott, Boca Raton, FL**

An event to welcome DayJet, a company that will create 350 new jobs for Palm Beach County. This event will serve as an introduction of this latest expansion project to our members.

To RSVP, please contact Emily Elrod at [eelrod@bdb.org](mailto:eelrod@bdb.org)



Ed Iacobucci, president and CEO, DayJet; Becky Magaw, vice president of business development, BDB; and Traver Gruen-Kennedy, vice president of community and governmental affairs, DayJet

## MEMBERSHIP ORIENTATION

**June 15 – 8:30 a.m. to 9:30 a.m.**

at the **Business Development Board**

Orientation meetings are designed to provide existing and prospective members with a looking glass into every aspect of the Business Development Board's multi-faceted operation. From senior staff members, attendees will learn more about our economic development efforts, impact on the Palm Beach County economy as well as marketing and networking opportunities for members.

To RSVP, please contact Emily Elrod at [eelrod@bdb.org](mailto:eelrod@bdb.org)



Governor Jeb Bush and Becky Magaw, vice president of business development, BDB



Palm Beach County Ambassadors at BIO2006 in Chicago: **Front row, left to right:** Rina Dukor (BioTools), Andrew Duffell (BDB), Kelly Smalbridge (BDB) and Stanley Kim (Ruden McCuskey)  
**Back row, left to right:** Tom McCain (Nabi Biopharmaceuticals), Chandan Alam (TransDermal Technologies), Gerry Litrento (Regions Financial), Troy McClellan (Boca Raton Chamber of Commerce), Governor Jeb Bush, Ken Kirby (TransDermal Technologies) and Steve Nappi (Florida Atlantic University)



John Adams, president and CEO of Enterprise Florida and the keynote speaker for the BDB's 3rd Quarter Luncheon held at Benvenuto Restaurant in Boynton Beach with Charlie Rutherford, chairman of the board, BDB



John Tolomer, president, Commerce Bank, the luncheon's grand sponsor

## 4<sup>TH</sup> QUARTER UPPER LEVEL BREAKFAST

Complimentary event for Board of Advisors,  
Corporate and President level members

July 13 – 8:00 a.m. at the Governors Club  
of the Palm Beaches, West Palm Beach, FL

Speaker: Dane Sheldon, SunTrust Bank

To RSVP, please contact Emily Elrod at [eelrod@bdb.org](mailto:eelrod@bdb.org)

## BDB MEMBERSHIP ORIENTATION

July 20 – 8:30 a.m. to 9:30 a.m.

at the Business Development Board

Orientation meetings are designed to provide existing and prospective members with a looking glass into every aspect of the Business Development Board's multi-faceted operation. From senior staff members, attendees will learn more about our economic development efforts, impact on the Palm Beach County economy as well as marketing and networking opportunities for members.

To RSVP, please contact Emily Elrod at [eelrod@bdb.org](mailto:eelrod@bdb.org)

## 4<sup>TH</sup> QUARTER LUNCHEON

August 2 – 11:00 a.m. Networking, Lunch served  
at noon at the Boca Raton Marriott, Boca Raton, FL

Keynote speaker: Frank T. Brogan, president,  
Florida Atlantic University

Sponsorships Opportunities Available

To RSVP, please contact Emily Elrod at [eelrod@bdb.org](mailto:eelrod@bdb.org)

## ANNUAL DINNER DANCE

Saturday, August 19 - 7:00 p.m. (Cocktails)

8:00 p.m. (Dinner) at the Delray Beach Marriott,  
10 North Ocean Boulevard, Delray Beach, FL

To RSVP, please contact Emily Elrod at [eelrod@bdb.org](mailto:eelrod@bdb.org)



THIS BEATS CASUAL FRIDAYS 1000 TO 1.

Give yourself and your employees a reason to get up in the morning.

If you're looking to build, expand or relocate your business, there's a quality of life in Palm Beach County that's unmatched.

We work in a sophisticated, supportive business environment with a strong communications infrastructure and business incentives.

We offer a skilled, educated and motivated workforce: people who are genuinely happy to be here living and working.

And when it comes to playtime or just plain old R&R, this vacation hotspot is yours to savor 365 days a year.

## Palm Beach County, Florida

Work. Play. Thrive.

For information and assistance with relocating or expanding your business in Palm Beach County, Florida, contact:

**Business  
Development  
Board**

PALM BEACH COUNTY'S BUSINESS RESOURCE

[www.bdb.org](http://www.bdb.org)

Phone: 561-835-1008

Fax: 561-835-1160

Email: [relocations@bdb.org](mailto:relocations@bdb.org)

The Business Development Board is the official economic development organization of Palm Beach County and an Enterprise Florida partner.